

## **ROUTE SERVICE REPRESENTATIVE**

Foley Services is looking for a Route Service Representative (RSR) to service, manage and grow customer accounts in our Linen, Uniform and Mat Rental business. If you are interested in a career in service and driving with great opportunities, this is the position for you.

RSRs drive a truck along an established route and service and sell within an existing customer base. It is a physical, fast-paced, indoor/outdoor position in which the RSR delivers and picks up soiled linen, uniforms, mats and other rental products. RSRs are the face of Foley Services to our customers and must work to build rapport with key decision makers, ensure quality standards, and proactively solve customer concerns.

**Responsibilities** also include growing our existing customer base by upselling and cross-selling additional services, negotiating service agreement renewals, and controlling inventory all while working professionally, safely, and complying with any applicable State or Federal regulations.

### **Qualifications - Qualified candidates must meet all requirements outlined by the DOT**

for driving a regulated vehicle weighing more than 10,000 lbs. In order to comply with DOT requirements qualified candidates must, prior to their first day of employment:

- Have a valid driver's license
- Be at least 21 years of age
- Obtain a DOT medical certification
- Provide documentation regarding their previous employment

### **Successful candidates will also possess:**

- The ability to meet the physical requirements of the position.
- A High School diploma, GED, or Military Service, preferred.
- The ability to demonstrate strong customer service skills, preferred.
- Self-motivation and the drive to work in an environment that relies on teamwork to meet goals.
- A positive attitude, along with ambition, organization and strong communication skills.

This is a rewarding opportunity! To support our growth plans, we offer unique opportunities, including advancement, ongoing training, mentoring and the opportunity to develop your business skills.

### **We offer a competitive base pay plus commission and comprehensive benefits:**

- Medical/Prescription
- 401(k)
- Wellness Program
- Vacation/Holiday/Sick- Pay
- Basic Life Insurance
- Uniforms
- Short/Long-Term Disability
- Footwear allowance

Foley Services is team driven, and the true spirit we share gives us a competitive edge. It's a culture that exudes a high degree of professionalism at every level of our business. It's a culture that maximizes the career development of all of our employee-partners, regardless of their job title and description.

Foley Services is an EEO/Affirmative Action Employer and will make all employment related decisions without regard to race, color, religion, sex, national origin, disability or protected veteran status.

For more than 125 years, Foley Services has offered highly-specialized services to businesses of all types. Foley provides uniforms, linen and mat rental to a wide and diverse variety of business customers throughout Vermont, New Hampshire and New York. We are service professionals, providing valuable services to meet the needs of our customers, large and small businesses, alike. We operate from our 50,000 sq. ft. production facility in Rutland VT, and our distribution center is Colchester VT.